

2025 REVENUE AND EXPENDITURE BUDGET

Regarding the growth potential of the cybersecurity industry, Safetech Innovations remains in a strong position to continue its long-term expansion, considering the current dynamics of the cybersecurity market in Romania and globally.

The exponential increase in cyberattacks requires advanced protection solutions, a demand that Safetech Innovations is well-prepared to meet through its extensive expertise and diverse portfolio of services and products. Additionally, the implementation of the NIS2 directive and its transposition into national legislation through Emergency Ordinance no. 155/2024, which establishes a framework for the cybersecurity of networks and information systems within the national civil cyberspace, require local companies to proactively invest in cybersecurity. In this context, Safetech Innovations positions itself as a strategic ally in this transition.

Thus, for 2025, the Company's management is confident about new growth opportunities, despite a year marked by political uncertainties both locally and internationally. The Company plans to increase its revenue and net profit at both individual and consolidated levels, driven by the operational launch of its subsidiary in Saudi Arabia and the optimization of its operations in the United Kingdom.

Furthermore, Safetech Innovations continues to actively participate in projects funded by European grants within national and international consortia, enabling the Company to innovate and expand its portfolio of solutions and services.

The Revenue and Expense Budget for 2025, prepared by the Company's management, and which will be submitted for approval at the Annual Ordinary General Meeting of Shareholders on April 24, 2025 is available below:

2025 REVENUE AND EXPENDITURE BUDGET (RON)	CONSOLIDATED BUDGET	BUDGET RO	BUDGET UK	BUDGET SAUDI ARABIA
Total revenue	62,160,000	59,500,000	2,160,000	500,000
Turnover	48,010,000	45,350,000	2,160,000	500,000
Revenue from intangible assets	13,000,000	13,000,000	-	-
Other operating revenue	1,050,000	1,050,000	-	-
Financial revenues	100,000	100,000	-	-
Total expenses, of which:	45,810,000	43,200,000	2,160,000	450,000
Gross salary expenses	16,100,000	15,000,000	1,100,000	-
Expenses with materials	24,882,000	23,750,000	732,000	400,000
Financial expenses	340,000	250,000	40,000	50,000
Depreciation	4,488,000	4,200,000	288,000	-
Gross profit	16,350,000	16,300,000	0	50,000
Income tax	2,282,000	2,282,000	-	-
Net profit	14,068,000	14,018,000	0	50,000
EBITDA	20,838,000	20,500,000	288,000	50,000
<i>Personnel average number</i>	<i>73</i>	<i>75</i>	<i>2</i>	