

Safetech Innovations reports consolidated revenues of RON 55 million and net profit of RON 11.3 million in 2025

Bucharest, February 24, 2026 – Safetech Innovations (BVB: SAFE), a Romanian cybersecurity company listed on the Bucharest Stock Exchange, with offices in Bucharest, London, Abu Dhabi and Riyadh, reports preliminary consolidated revenues of RON 54.9 million in 2025, down 9% compared to 2024, a turnover of RON 35.6 million, down 17%, and a net profit of RON 11.3 million, up 2% compared to the previous year.

“Although the fourth quarter traditionally represents the strongest period of the year for the company and for the technology sector in general, during the last months of 2025 we operated in an environment marked by uncertainty, particularly in December, when the economic slowdown and political instability led to contract cancellations and postponements. These developments negatively affected the expected pace of project closures and the level of revenues and profit generated during the quarter. Nevertheless, the significant share of recurring contracts within our revenue structure ensured financial stability and predictability, limiting the impact of these external factors on the annual results. Ongoing recurring contracts and the pipeline of domestic and international opportunities currently under development provide us with visibility to target approximately 25% growth in both turnover and profit in 2026, in an environment that is becoming increasingly favorable for the cybersecurity industry,” stated Victor Gânsac, Chairman of the Board of Directors of Safetech Innovations.

On an individual basis, turnover amounted to RON 34.7 million, while net profit reached RON 11.9 million. Cybersecurity services accounted for 55% of turnover, increasing their share compared to the previous year. The change in revenue structure led to a reduction in total turnover; however, it supported the consolidation of the net margin, given that services structurally generate higher margins compared to the cybersecurity solutions component.

“Over the past two years, we have consistently focused on strengthening our internal processes, optimizing our cost structure and increasing the share of high value-added services. The 2025 results confirm that our operating model can sustain profitability in a context marked by volatility and budgetary pressure. In 2026, our priority is the controlled scaling of operations, improving efficiency and expanding our international presence based on solid and predictable contractual foundations. We will also continue investing in strengthening our technical capabilities, enabling us to address projects with a higher degree of complexity and to increase the share of international contracts in our revenue mix,” stated Ionuț Georgescu, CEO of Safetech Innovations.

The year 2026 is shaping up to be significantly more favorable for Safetech Innovations, both in the domestic and international markets. The current geopolitical context has led to additional budget allocations for the cybersecurity sector at national and European levels, creating further growth opportunities for the company. In this context, Safetech Innovations is engaged in discussions with potential partners for joint participation in tenders organized under the European Security Action for Europe (SAFE) programs, which include a substantial cybersecurity component.

In 2025, Safetech Innovations signed collaboration and subcontracting partnerships with companies in Spain, Belgium, the Netherlands and Germany, initiated discussions with partners in Kenya and Nigeria, and will continue dialogue with partners in the Middle East region. Strategically, Safetech Innovations will focus on developing partnerships in Europe and on implementing contracts under the European Commission’s FREIA framework agreement, where multiple concrete opportunities have emerged. Under

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this agreement, the company has already signed two contracts totaling over RON 1 million and has additional contracts in the process of being signed. Management estimates that approximately 15% of 2026 turnover will originate from international contracts, particularly from the FREIA framework.

In the United Kingdom and the United States, through Safetech UK, the company continues its strategy of attracting small and medium-sized clients, with a focus on SaaS companies operating in regulated industries. In 2025, the company secured 12 new clients, delivering CREST-accredited security testing projects and managed cybersecurity services. As a result, Safetech UK is building a base of recurring clients and strengthening its market reputation, supporting further portfolio expansion in the coming period. Obtaining CREST certification for its security testing services at the end of 2025 will facilitate access to high-complexity projects and support the acceleration of new client and contract acquisition.

At the same time, Safetech UK has been selected for the Pre-Global programme developed by London & Partners, the official growth agency for London, and will benefit from tailored support to accelerate its export activities. The company is also participating in the Soft Landing programme in the state of Maryland, an initiative designed to facilitate entry into the US market, with commercial results expected to become visible starting in 2026.

In addition, Safetech Innovations has submitted several projects within international consortia in Brussels, with evaluation results expected to be communicated in the near future.

Safetech Innovations has been listed on the Main Market of the Bucharest Stock Exchange since February 6, 2023 and trades under the ticker symbol SAFE.

About Safetech Innovations

Since 2011, Safetech Innovations S.A. has been providing customized cybersecurity services and solutions tailored to the needs of each organization. The company's portfolio of services and solutions includes consulting for governance, risk management, and compliance (GRC) in security, security testing and vulnerability management, security solutions, professional services, outsourced security services, and proprietary software applications for cybersecurity.

Safetech Innovations has established partnerships with several leading cybersecurity companies, such as CheckPoint, DarkTrace, Microsoft, Splunk, Fidelis, HID, Cynet, and Phriendly Phishing. Currently employing over 60 staff members, the company has dedicated teams to research and develop cybersecurity software products, implement and support security solutions, and Computer Emergency Response Team (CERT) services.

The company serves clients from various sectors, including utilities, healthcare, insurance, industrial manufacturing, retail, and the public sector. Additionally, seven of the top ten banks in Romania have chosen Safetech as their cybersecurity service provider. Safetech Innovations has been involved in over a hundred projects to secure critical infrastructures in the United States, Canada, Brazil, Morocco, the European Union, Singapore, the Philippines, India, China, and New Zealand.

Safetech Innovations (SAFE) is listed on the Main Market of the Bucharest Stock Exchange as of February 6, 2023.

More information about Safetech Innovations is available at www.safetech.ro

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