

Safetech Innovations targets a 57% increase in revenues and a net profit 40% above the 2025 level in 2026

Bucharest, March 24, 2026 – Safetech Innovations (BVB: SAFE), a Romanian cybersecurity company listed on the Bucharest Stock Exchange, with offices in Bucharest, London, Abu Dhabi, and Riyadh, estimates consolidated revenues of RON 70 million for 2026, representing a 57% increase compared to 2025, EBITDA of approximately RON 26 million, up by 58%, and a net profit of RON 16 million, marking a 40% increase year-on-year. The consolidated estimates include the financial performance of Safetech Innovations, Safetech UK, and Safetech Saudi Arabia.

“In an increasingly complex geopolitical environment, cybersecurity is becoming an essential component of critical infrastructure and a central element of hybrid warfare. The growing number and sophistication of cyberattacks are prompting organizations to place greater emphasis on protecting their data and systems, which is directly reflected in the rising demand for our services. For 2026, we aim to capitalize on both the opportunities in the domestic market and those in the international markets where we operate, while maintaining a high level of profitability and operational discipline,” stated Ionuț Georgescu, CEO of Safetech Innovations.

The projected revenue growth is supported by the Company’s operations in Romania and the contribution of international projects, alongside the expansion of its service portfolio and client base, reinforcing Safetech Innovations’ positioning in a fast-growing sector.

A relevant element in the 2026 budget structure is operational efficiency, reflected, among others, in the controlled evolution of the team size at the level of the Company’s operations in Romania. Safetech Innovations estimates an approximately 5% increase in the average number of employees, driven by the optimization of internal processes and the integration of artificial intelligence-based technologies into its day-to-day operations. The use of these technologies enables increased productivity and the scaling of operations without a proportional increase in personnel costs.

The cybersecurity industry continues to benefit from a favorable development context, driven by the intensification of compliance requirements and the growing need to protect IT infrastructures, including in the context of the implementation of the NIS2 Directive and its transposition into national legislation through Emergency Ordinance no. 155/2024. These developments are prompting organizations in critical and essential sectors to allocate additional resources to cybersecurity.

At the same time, the allocation of significant budgets at both European and national levels for strengthening cybersecurity creates the premises for sustained demand over the medium and long term. Safetech Innovations aims to leverage these opportunities both through its involvement in dedicated European programs, such as Security Action for Europe (SAFE), and through its participation in projects carried out under the European Commission’s FREIA framework agreement.

For 2026, the Company’s management aims to continue the balanced development of its operations, both domestically and internationally, with a focus on strengthening relationships with existing clients, securing new contracts, and expanding its portfolio of high value-added services. The 2026 Revenue and Expense Budget reflect a prudent approach, based on realistic assumptions regarding market developments, and aims to maintain a solid profitability profile and strong financial discipline.

The 2026 Revenue and Expense Budget, prepared by the Company’s management, is subject for approval at the Ordinary General Meeting of Shareholders on April 24, 2026.

About Safetech Innovations

Since 2011, Safetech Innovations S.A. has been providing customized cybersecurity services and solutions tailored to the needs of each organization. The company's portfolio of services and solutions includes consulting for governance, risk management, and compliance (GRC) in security, security testing and vulnerability management, security solutions, professional services, outsourced security services, and proprietary software applications for cybersecurity.

Safetech Innovations has established partnerships with several leading cybersecurity companies, such as CheckPoint, DarkTrace, Microsoft, Splunk, Fidelis, HID, Cynet, and Phriendly Phishing. Currently employing over 60 staff members, the company has dedicated teams to research and develop cybersecurity software products, implement and support security solutions, and Computer Emergency Response Team (CERT) services.

The company serves clients from various sectors, including utilities, healthcare, insurance, industrial manufacturing, retail, and the public sector. Additionally, seven of the top ten banks in Romania have chosen Safetech as their cybersecurity service provider. Safetech Innovations has been involved in over a hundred projects to secure critical infrastructures in the United States, Canada, Brazil, Morocco, the European Union, Singapore, the Philippines, India, China, and New Zealand.

Safetech Innovations (SAFE) is listed on the Main Market of the Bucharest Stock Exchange as of February 6, 2023.

More information about Safetech Innovations is available at www.safetech.ro